

Residual Value Guarantee

The Three RVG Key Benefits

1. Guaranteed price giving you certainty for long-term financial planning
2. Increased parts, repairs and servicing revenue for the manufacturer and franchised dealerships as the machine must be covered by the manufacturer's repair and maintenance contract for the RVG duration
3. Eliminates the time and costs required from you and your dealerships to sell used machinery

About EPG Global

Established for over 30 years and based in London, EPG Global has provided extended warranties on hundreds of thousands of machines and vehicles around the world. World-leading machinery manufacturers entrust EPG Global to manage their extended warranty programmes on their behalf. In addition, EPG Global works in partnership with the leading providers in their field of expertise to offer insurance-backed products and services.

Give yourself peace of mind and financial certainty with Residual Value Guarantee insurance from EPG Global.

Our Residual Value Guarantee (RVG) insurance is ideally suited for manufacturers and financing companies of construction, agricultural, vocational transport, material handling and access equipment in Europe.

Typically on offer from 1–4 years' duration, with longer periods available on a case-by-case basis, the RVG gives you the certainty of a guaranteed price for machinery at the end of a fixed term of ownership by your customers.

At the end of the RVG term, the equipment is returned to you and, upon satisfactory completion of the contract's terms and conditions, you receive the guaranteed amount with the equipment passing to a global industry selling platform for resale purposes.

Below is a summary of the information required to ensure you have the RVG coverage you need for your machinery:

- Machinery make/manufacturer
- Machinery type
- Year of manufacture
- Attachments supplied and other key specification details of each machinery type
- Required duration (in years) of the RVG
- Working conditions: for example, earth moving, recycling, aggressive products, coastal or inland, or any other information pertinent to the conditions in which the machinery will be working
- Utilization (hours, kilometres or miles) for each machinery type
- Number of machines per type to be included in the RVG

Talk to us about how we can give you peace of mind and financial certainty. Full terms and conditions are available on request.